

# Lecture 3. Instrumental Variables

Olivier Godechot

Sciences Po

M2. Sociology Master

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*Causes and effect, I know,  
Our little hates and blames,  
We are born and grow,  
As the seeds we sow,  
And right and wrong are – names  
Cause and effect, I know*

Philip Green Wright, “Revulsion”, *The dial of heart*, 1905.

(Inventor of instrumental variables)

# Invention of instrumental variables

- Wright. 1928. *The Tariff on Animal and Vegetable Oils*.
- Economist, poet, mathematician, also sociology professor...
- Appendix B
- Estimation of supply and demand curves
- His son, a biologist, might have helped (or written the appendix)

# 1. The problem: endogeneity

# The limits of OLS

- Linear model

$$y_i = \beta_0 + \beta_1 \cdot x_{1i} + \beta_2 \cdot x_{2i} + \dots + \beta_k \cdot x_{ki} + u_i$$

where  $i$  represents individual  $i$

or

$$y = \beta_0 + \beta_1 \cdot x_1 + \beta_2 \cdot x_2 + \dots + \beta_k \cdot x_k + u$$

or

$$y = X \cdot \beta + u$$

- Method

- Least square of errors

- We estimate parameters  $\beta_0, \beta_1, \beta_2 \dots \beta_k$  in such way that  $\sum_i u_i^2$  is minimal

# OLS 6 hypotheses

- Linearity
- Full rank Matrix and absence of auto-correlation between independent variables
- Homeoscedasticity
- Absence of auto-correlation of residuals
- Normality of residuals
- Absence of correlation between independent variables and the residual *in the theoretical model*.

# The endogeneity problem

- We speak of endogeneity in a broad sense when there's a violation of the last hypothesis.
- These problems can lead to mistakes in parameters interpretation.
- Instrumental variables can offer a correction technique.

# Three problems and their effects on parameters

- Case 1: we don't measure correctly the independent variable
  - We underestimate the absolute value of the parameter
- Case 2: an independent variable is missing and we know a) this variable is positively correlated to the dependent variable b) is positively (resp. negatively) correlated to one of the independent variables
  - We over-estimate (resp. underestimate) the absolute value of the parameter
- Case 3: the independent variable also depends on the dependent variable
  - More complex effect. No evident intuition

## Independence of independent variables and residuals: $Cov(x_i, u) = 0$

- It may be possible that in our *true model*  $Cov(x_i, v) \neq 0$ .
  - $y_i = a_{true} + b_{true} \cdot x_i + v_i$  (1)
- In an empirical OLS estimation, by construction,  $Cov(x_i, u) = 0$ .
  - $y_i = a_{est} + b_{est} \cdot x_i + u_i$  (2)
- If that's the case, then OLS empirical parameter estimates will not be the one we look for.
  - $E(a_{est}) \neq a_{true}$
  - $E(b_{est}) \neq b_{true}$
- Empirical estimation is not “false” *per se*. But it's wrong to interpret the estimated parameters as that of the true model!

# Measurement error on an independent variable

- Our true model is the following

$$y = a_{true} + b_{true} \cdot x_{true} + u \quad \text{with } cov(x_{true}, u) = 0 \quad (1)$$

- We don't measure correctly  $x_{true}$

$$x_{prox} = x_{true} + e \quad \text{with } cov(x_{prox}, e) \neq 0 \quad (2)$$

- Our modified true model will be the following

$$y = a_{true} + b_{true} \cdot x_{prox} + u' \quad \text{with } u' = u - b_{true} \cdot e \quad (3)$$

- In this modified true model, the proxy variable is correlated with the new residual  $u'$

$$\begin{aligned} cov(x_{prox}, u') &= cov(x_{prox}, u) + cov(x_{prox}, -b_{true} \cdot e) \\ &= -b_{true} \cdot cov(x_{prox}, e) = -b_{true} \cdot cov(x_{true} + e, e) \neq 0 \end{aligned}$$

- Hence, our empirical model will not allow us to estimate the parameters  $a_{true}$  and  $b_{true}$

$$y = a_{est} + b_{est} \cdot x_{prox} + v \quad (4)$$

- Model 4 is not wrong, but it's wrong to interpret model 4 as an estimation of the parameters of model 3.

## Measurement error: Nature of the bias

- We can calculate the relation between the OLS estimate and the true parameter

$$b_{est} \xrightarrow{P} \frac{b_{true}}{1 + \frac{V(e)}{V(x_{true})}}$$

- We under-estimate the true parameter
- The estimated parameter is all the worse that the error measurement is large

# Omitted variable or unobserved heterogeneity

- Our true model is the following

$$y = a_{true} + b_{true} \cdot x + c_{true} \cdot z + u \quad \text{with } cov(x, u) = 0 \text{ and } cov(z, u) = 0 \quad (1)$$

- We don't observe the variable  $z$  and  $cov(x, z) \neq 0$
- Our modified true model will be the following

$$y = a_{true} + b_{true} \cdot x + u' \quad \text{where } u' = u + c_{true} \cdot z \quad (3)$$

- In this modified true model, variable  $x$  is correlated with the new residual  $u'$

$$cov(x, u') = cov(x, u + c_{true} \cdot z) = cov(x, u) + cov(x, c_{true} \cdot z) = -c \cdot cov(x, z) \neq 0$$

- Hence, our empirical model does not allow us to estimate the parameters  $a_{true}$  and  $b_{true}$

$$y = a_{est} + b_{est} \cdot x + v \quad (4)$$

- Model 4 is not wrong, but it's wrong to interpret model 4 as an estimation of the parameters of model 3

## Nature of bias with unobserved heterogeneity

- We can calculate the relation between the OLS estimated parameter and the true parameter

$$b_{est} \xrightarrow{P} b_{true} + c \frac{cov(x, z)}{V(x)}$$

- The estimated parameter is all the more biased that
  - variables  $x$  and  $z$  are strongly correlated ( $cov(x, z)$  effect)
  - $z$  has a strong impact on  $y$  (parameter  $c$  effect)

# Simultaneity

- Classical case: prices and quantities on a market ; educational aspirations and educational level
- Our true model is the following

$$y = a.x + b + u \quad (1)$$

$$x = c.y + d + v \quad (2)$$

- In this model  $cov(x,u) \neq 0$  and  $cov(y,v) \neq 0$ . We can show this by replacing  $y$  in equation 2 by equation 1:

$$x = cax + cb + cu + d + v$$

$$x = (cb + cu + d + v) / (1 - ca)$$

$$cov(x,u) = cov((cb + cu + d + v) / (1 - ca), u) = (c / (1 - ca)) \cdot cov(u, u)$$

- Hence, our empirical model does not allow us to estimate the true parameters  $a$  and  $b$

$$y = a_{est} + b_{est} \cdot x + w \quad (3)$$

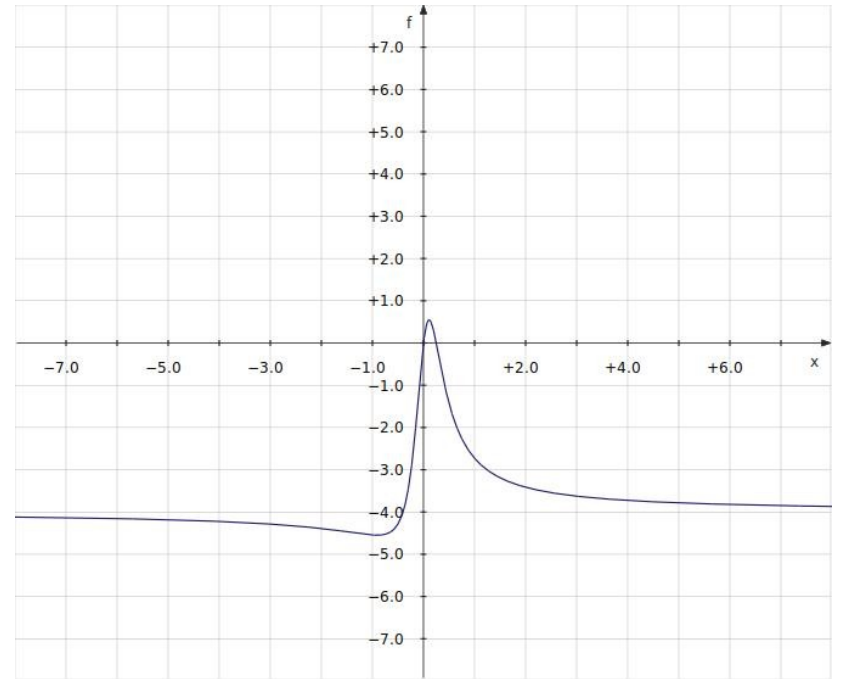
- Model 3 is not wrong, but it's wrong to interpret model 3 as an estimation of the parameters of model 1

# Nature of the bias with simultaneity

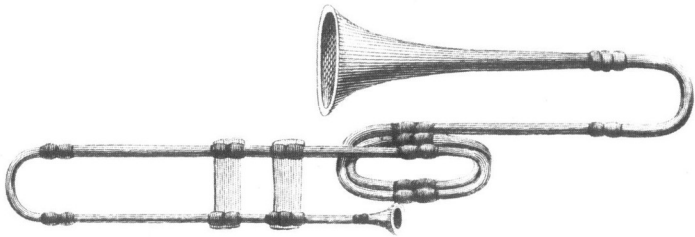
- We can calculate the relation between the OLS parameter estimate and the true parameter

$$a_{est} \xrightarrow{P} \frac{a \cdot V(v) + c \cdot V(u)}{V(v) + c^2 \cdot V(u)}$$

- A more complex bias. Cf. Example of the bias variation depending  $v$  :



## 2. The solution: instruments



# Ex: local neighborhood composition and school performance

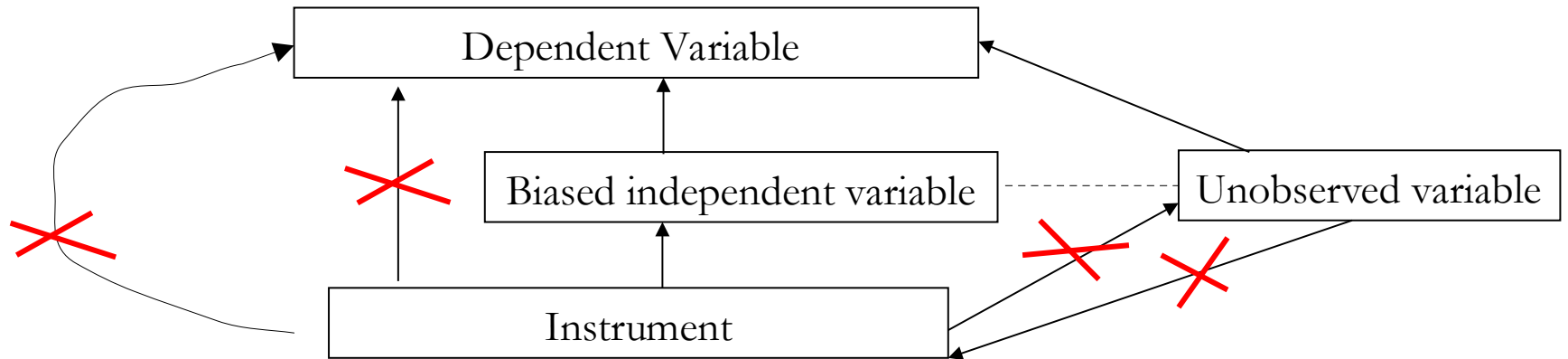
- Two endogeneity problems: simultaneity and unobserved heterogeneity

$$Educ_i = Educ\_neighbor_k + exogenous + Omitted + u$$

$$Educ_i = Educ\_neighbor_k(Educ_i) + exogenous + Omitted + u \quad \text{with } cov(Educ\_neighbor_k, Omitted) \neq 0$$

- Endogeneity of the model. OLS estimates may be biased.
- Solution : instrumental variables
  - Find an exogenous instrumental variable: a variable which impacts the dependent variable ONLY through its impact on the endogenous independent variable.
  - Idea of Goux and Maurin (2005, 2007)
    - The month of birth impacts neighbors' Educ level.
    - I don't select neighbors and neighborhood based on the month of birth of its children.
    - The neighbors' month of birth impact my Educ level only through its impact on their own Educ level.

# Instrumental variables in one graph



# Instrumental variables: the method

- Imagine we have an endogeneity problem with the variable  $x_{endo}$  in our true model (for one of the three aforementioned reasons).

$$y = a_{true} + b_{true}x_{endo} + c_{true}x_2 + u$$

$$cov(x_{endo}, u) \neq 0$$

- Therefore, the OLS parameters does not allow us to estimate the neither the true parameter,  $b_{true}$ , nor  $a_{true}$  and  $c_{true}$

$$E(b_{est.OLS}) \neq b_{true} \quad ; \quad E(a_{est.OLS}) \neq a_{true} \quad ; \quad E(c_{est.OLS}) \neq c_{true}$$

- We can correct this problem if we have an instrument  $z_{inst}$  such as:

$$cov(z_{inst}, x_{endo}) \neq 0$$

$$cov(z_{inst}, u) = 0$$

# A two-stage procedure

- True model :  $y = a_{true} + b_{true}x_{endo} + c_{true}x_2 + u$  with  $cov(x_{endo}, u) \neq 0$
- **First stage** : we regress the endogenous variable both on the instrument and all other independent variables. NB: we use all the second stage independent variables in the first stage, even if they are meaningless.

$$x_{endo} = a_0 + a_1 z_{inst} + a_2 x_2 + u_{first}$$

- We keep from this first regression  $x'_{endo}$ , the prediction of the endogenous variable  $x_{endo}$  :

$$x'_{endo} = a_0 + a_1 z_{inst} + a_2 x_2 = x_{endo} - u_{first}$$

- **Second stage**: we replace in the regression  $x_{endo}$  by its prediction  $x'_{endo}$

$$y = a_{est} + b_{est} x'_{endo} + c_{est} x_2 + u_{secon}$$

- As  $z_{inst}$  and  $x_2$  are not correlated with the residual  $u$ , then  $x'_{endo}$  is not correlated with  $u$  either. Therefore, the instrumental variable enables to estimate without bias  $b_{true}$  (and also  $a_{true}$  and  $c_{true}$ )

$$- E(b_{est}) = b_{true} ; E(a_{est}) = a_{true} ; E(c_{est}) = c_{true}$$

# Example: the IV correction of measurement errors

- Our modified true model was the following

$$y = a_{true} + b_{true} \cdot x_{prox} + u' \quad \text{with } u' = u - b_{true} \cdot e \quad (1)$$

- We estimate the first stage with our instrument  $z_{inst}$

$$x_{prox} = dz_{inst} + v \quad \text{with } cov(z_{inst}, v) = 0 \quad (2)$$

- Second stage : we replace  $x_{prox}$  with  $x'_{prox}$ , its first stage prediction.

$$y = a_{true} + b_{true} \cdot x'_{prox} + w \quad (3)$$

- In this modified true model (3),  $x'_{prox}$  is not anymore correlated to the new residual  $(u - b_{true} \cdot e + b_{true} \cdot v)$

$$cov(x'_{prox}, u - b_{true} \cdot e + b_{true} \cdot v) = cov(dz_{inst}, u) + cov(dz_{inst}, -b_{true} \cdot e) + cov(dz_{inst}, b_{true} \cdot v) = 0$$

- Hence, OLS empirical modified model enables now to estimate without bias parameters  $a_{true}$  and  $b_{true}$

## Goux and Maurin (*Revue économique*, 2005)

Tableau 6. *Une analyse de l'effet de contexte endogène par la technique des variables instrumentales*

Modèle à probabilité linéaire	Variables dépendantes		
	% voisins en retard Première étape	Être en retard à 15 ans	
		MCO	VI
% voisins en retard.....		0.22 (0.01)	0.20 (0.11)
[Garçon = 1].....	.001 (.004)	0.11 (0.01)	0.11 (0.01)
<i>Distribution des mois de naissance .</i>			
% Janvier-juin .....	– .14 (.01)		
% Juillet-novembre .....	– .07 (.01)		
% Décembre .....	Ref.		
R <sup>2</sup> .....	0.001	0.04	0.02
Nombre d'observations .....	24 367	24 367	24 367

Champ : pour l'enquête  $t$ , enfants nés en  $t - 15$  résidant dans le voisinage depuis plus d'un an.

Source : INSEE, Enquêtes « Emploi », 1991-2002.

# Replication: OLS “naïve” model

Call:

```
lm(formula = RET15 ~ VRET15 + S1, data = gm2)
```

residuals:

Min	1Q	Median	3Q	Max
-0.5928	-0.4043	-0.2771	0.5355	0.7453

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.254656	0.005871	43.38	<2e-16	***
VRET15	0.224473	0.009309	24.11	<2e-16	***
S1	0.113680	0.006228	18.25	<2e-16	***

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

residual standard error: 0.4818 on 23948 degrees of freedom

(405 observations deleted due to missingness)

Multiple R-squared: 0.03663, Adjusted R-squared: 0.03655

F-statistic: 455.2 on 2 and 23948 DF, p-value: < 2.2e-16

# Reduced form. Direct impact of instruments on the dependent variable

*(not presented in 2005 article)*

Call:

```
lm(formula = RET15 ~ S1 + VJANJUN + VJULNOV, data = gm2)
```

residuals:

Min	1Q	Median	3Q	Max
-0.4947	-0.4553	-0.3435	0.5433	0.6576

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.381750	0.017307	22.057	<2e-16	***
S1	0.112928	0.006304	17.914	<2e-16	***
VJANJUN	-0.039376	0.018725	-2.103	0.0355	*
VJULNOV	-0.036094	0.019145	-1.885	0.0594	.

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Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

residual standard error: 0.4876 on 23940 degrees of freedom

Multiple R-squared: 0.01339, Adjusted R-squared: 0.01326

F-statistic: 108.3 on 3 and 23940 DF, p-value: < 2.2e-16

# Goux and Maurin. First stage regression

2SLS estimates for 'eq1' (equation 1)

Model Formula: VRET15 ~ VJANJUN + VJULNOV + S1

Instruments: ~VJANJUN + VJULNOV + S1

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.50992739	0.01182131	43.13629	< 2.22e-16	***
VJANJUN	-0.14299532	0.01278992	-11.18032	< 2.22e-16	***
VJULNOV	-0.06400824	0.01307643	-4.89493	9.898e-07	***
S1	-0.00293271	0.00430569	-0.68112	0.4958	

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

residual standard error: 0.333023 on 23940 degrees of freedom

Number of observations: 23944 Degrees of Freedom: 23940

SSR: 2655.052533 MSE: 0.110904 Root MSE: 0.333023

Multiple R-Squared: 0.008394 Adjusted R-Squared: 0.008269

## Goux and Maurin. Second stage regression

2SLS estimates for 'eq2' (equation 2)

Model Formula: RET15 ~ VRET15 + S1

Instruments: ~VJANJUN + VJULNOV + S1

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.28178700	0.04207210	6.69772	2.1639e-11	***
VRET15	0.15861092	0.10186035	1.55714	0.11945	
S1	0.11330863	0.00624303	18.14963	< 2.22e-16	***

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Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

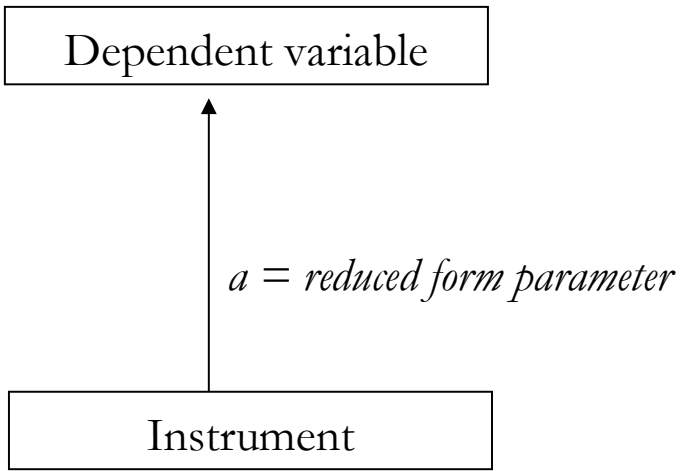
residual standard error: 0.48229 we 23941 degrees of freedom

Number of observations: 23944 Degrees of Freedom: 23941

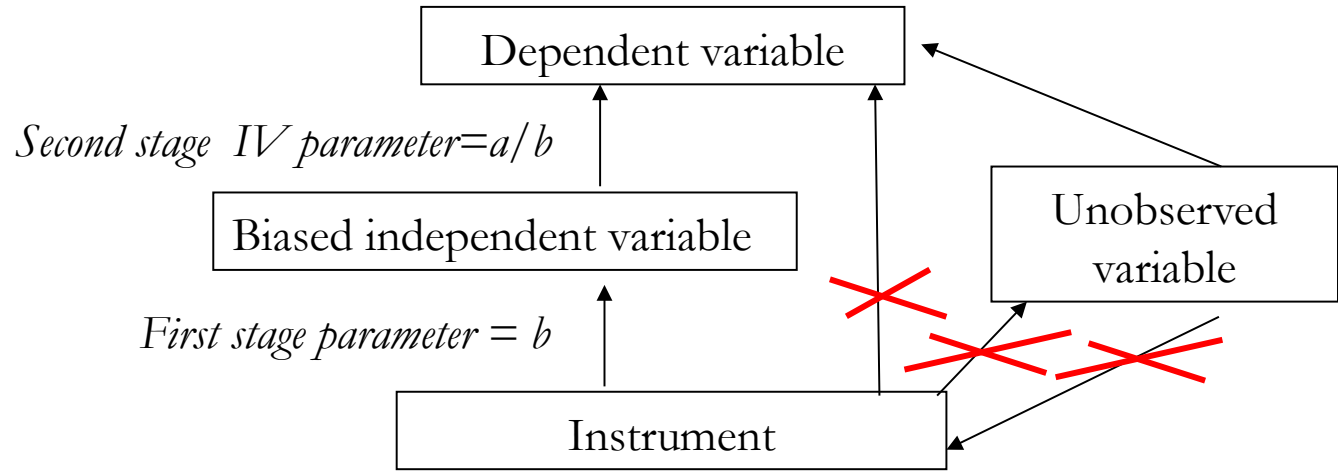
SSR: 5568.769685 MSE: 0.232604 Root MSE: 0.48229

Multiple R-Squared: 0.034594 Adjusted R-Squared: 0.034514

# Reduced form and two stage estimation



*Reduced form*



*Instrumental variables estimator  
(Two stage least squares)*

# Instrumental variables reduced to its simplest expression

(inspired from Goux and Maurin, 2007, Table 3-3 and Angrist and Pischke 2008)

- >50% of neighbors born during the 1<sup>er</sup> semester
  - 4.4 percentage points of neighbors one-year behind at the age of 15
  - 2.3 percentage point chance for ego to be one-year behind at the age of 16

Differences in mean	(Reduced form)	(First stage)	(IV Estimator)
Dependent variable	Probability for ego to be one-year behind at 16	Proportion of neighbors one-year behind at 15	Proba. ego one-year behind Diff col. 1 / Diff. col. 2
Independent Variable			
Neighbors born 1st sem. >50%	0.552	0.383	
Neighbors born 1st sem. ≤50%	0.575	0.426	
Difference	-0.023**	-0.044 ***	+0.512**

- If the effect of neighbors born during the first semester on ego's repeating a grade is only due to the fact that these neighbors will be less often one year behind
  - => If 100% of neighbors are one-year behind at age 15:  $-0.023 / -0.044 = 0.512$  : 51.2 percentage points chances of being one-year behind at age 16.

	<i>« Naive » OLS</i>	<i>Reduced form</i>	<i>First stage</i>	<i>Instrumental Variable</i>
	P(one year behind at 16)	P(one year behind at 16)	Prop neighbors one year behind at 15	P(one year behind at 16)
Prop. neighbors one year behind at 15	0.224***			0.382*
Prop. neighbors born between jan. and may		-0.0283*	-0.074***	
Controls	Oui	Oui	Oui	Oui

- When there's only one endogenous variable and one instrument, the IV estimator:  $0.382 = \text{reduced form effect} / \text{first stage effect} = (-0.0283 / -0.074)$

# A canonical example (Angrist, Krueger, 1991)

- Measure of the school effect on income.
  - The number of years of education don't measure correctly the school institutional effect as it also depends on students' initial capacities.
  - Instrumental variable: Using compulsory schooling rules
  - In the United-States
    - School compulsory: you need to be 6 years old before January 1<sup>st</sup>.
    - School compulsory up to 16 exactly (or 17, or 18 depending the states). It is possible to drop out during the year.
    - Consequences: Kids born during the beginning of the year start school later than those born at the end year. But both can stop at the same age.
    - Kids born during the beginning of the year can go less to school.
    - Exogenous variation of school length not depending on “intelligence”.

An effect  
small but  
obvious

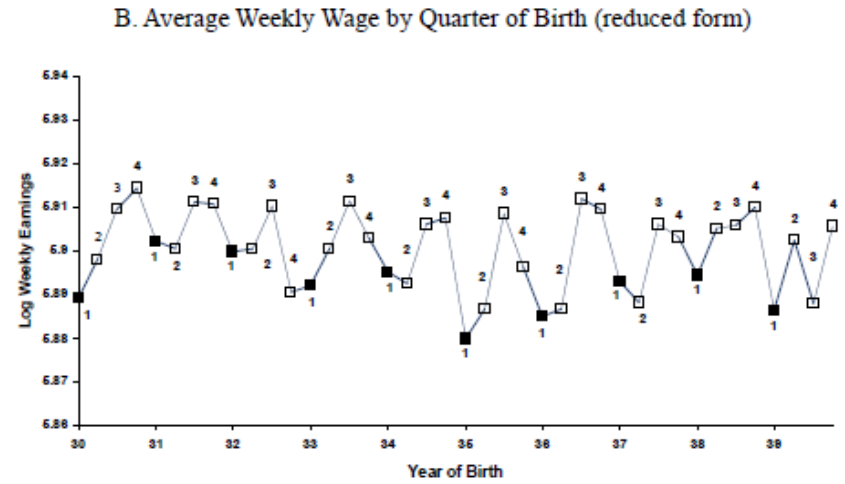
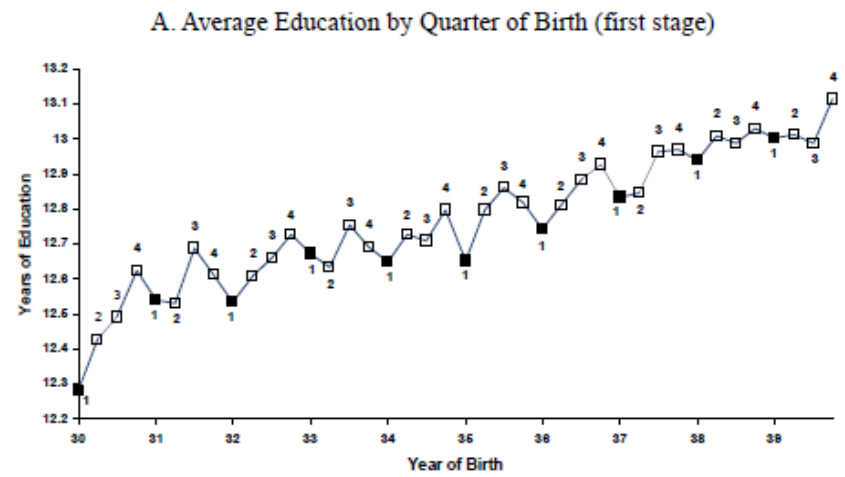


Figure 4.1.1: Graphical depiction of first stage and reduced form for IV estimates of the economic return to schooling using quarter of birth (from Angrist and Krueger 1991).

## Instrumental variables reduced to their most simple expression (Angrist & Pischke 2008)

- Born during the 1st semester
  - => -0.15 year of school (1.8 month of school)
  - => -1.3% less wage

Mean differences	(Reduced Form)	(First stage)	(IV estimator)
Dependent variable			Weakly log wage.
Independent Variable	Weakly Log Wage	Number of education years	Diff col. 1 / Diff. col. 2
Born 1st semester	5.892	12.69	
Born 2nd semester	5.905	12.84	
Difference	-0.013***	-0.15 ***	+0.087***

- If all the birth semester effect on wages goes only through education length (and not through any other channel)
  - => 1 year school more:  $-0.013 / -0.15 = +8.7\%$  wage

# Estimation of the effect through the instrumental variable technique

- Dependent Variable
  - log of weakly wage
- Endogenous Variable
  - number of years of education
- Instruments
  - trimesters of birth\*  
year of birth.

TABLE IV  
OLS AND TSLS ESTIMATES OF THE RETURN TO EDUCATION FOR MEN BORN 1920–1929: 1970 CENSUS<sup>a</sup>

Independent variable	(1)	(2)	(3)	(4)	(5)	(6)	(7)	(8)
	OLS	TSLS	OLS	TSLS	OLS	TSLS	OLS	TSLS
Years of education	0.0802 (0.0004)	0.0769 (0.0150)	0.0802 (0.0004)	0.1310 (0.0334)	0.0701 (0.0004)	0.0669 (0.0151)	0.0701 (0.0004)	0.1007 (0.0334)
Race (1 = black)	—	—	—	—	0.2980 (0.0043)	-0.3055 (0.0353)	-0.2980 (0.0043)	-0.2271 (0.0776)
SMSA (1 = center city)	—	—	—	—	0.1343 (0.0026)	0.1362 (0.0092)	0.1343 (0.0026)	0.1163 (0.0198)
Married (1 = married)	—	—	—	—	0.2928 (0.0037)	0.2941 (0.0072)	0.2928 (0.0037)	0.2804 (0.0141)
9 Year-of-birth dummies	Yes	Yes	Yes	Yes	Yes	Yes	Yes	Yes
8 Region of residence dummies	No	No	No	No	Yes	Yes	Yes	Yes
Age	—	—	0.1446 (0.0676)	0.1409 (0.0704)	—	—	0.1162 (0.0652)	0.1170 (0.0662)
Age-squared	—	—	-0.0015 (0.0007)	-0.0014 (0.0008)	—	—	-0.0013 (0.0007)	-0.0012 (0.0007)
$\chi^2$ [dof]	—	36.0 [29]	—	25.6 [27]	—	34.2 [29]	—	28.8 [27]

a. Standard errors are in parentheses. Sample size is 247,199. Instruments are a full set of quarter-of-birth times year-of-birth interactions. The sample consists of males born in the United States. The sample is drawn from the State, County, and Neighborhoods 1 percent samples of the 1970 Census (15 percent form). The dependent variable is the log of weekly earnings. Age and age-squared are measured in quarters of years. Each equation also includes an intercept.

# 3. Validating the solution

# A technique that is not easy to validate

- The validity of this technique holds first and foremost on the quality of the argument
  - Convince the reader that the instrument influences the biased independent variable and that it influences only the latter
- There are some statistical tests. But these tests presuppose that instruments are valid.
- The validity of tests is at best (generally) a necessary condition for showing the quality of a regression with instrumental variables.
- But it is not sufficient

# The argumentative strategy

- 1. The argument
- 2. Showing that the instrument is as good as a random assignment
  - Non correlation with other independent variables
- 3. Is the variable suspected of being endogenous really endogenous?
  - Wu-Hausman Endogeneity Test
- 4. Are the instruments really exogenous?
  - Sargan exogeneity test of instruments (or of joint validity of two instruments)
- 5. Are the instruments powerful enough to correct the bias?
  - Weakness of instruments

## 2. As good as random

- We study the correlations (with correlation coefficients, simple Student T-Tests or regression) between the instrument(s) and the other non-biased observable independent variables in order to show there's no correlation
  - => Showing that the instrument is as good as a random assignment
  - Ex: Is the distribution of neighbors' month of birth linked to ego's characteristics?
- If the instrument is correlated to observable variables (which is not a problem *per se* as introducing them as control variable would correct the problem), the instrument is also likely to be correlated to unobservable variables.
- But the fact that the instrument is not correlated to observable variables does not prove it is unrelated to unobservable variables...
- And sometimes, there can be correlations with some observable variables for good reasons (random assignment within clusters)

# The month of birth as good as random?

Table A4

*Adolescents' Characteristics and Neighbours' Dates of Birth*

Individual characteristics	Distribution of dates of birth of 15-year-old neighbours	
	Prop. born January–May	Prop. born June–November
Father college grad.	42.4 (0.7)	49.7 (0.7)
Father not college grad.	42.3 (0.3)	49.6 (0.3)
Born January–May	42.7 (0.4)	49.2 (0.4)
Born June–November	42.0 (0.4)	49.9 (0.4)
Boy	42.3 (0.6)	49.0 (0.6)
Girl	42.2 (0.6)	50.6 (0.6)
French	42.3 (0.2)	49.6 (0.2)
non-French	41.7 (1.1)	50.9 (1.1)

*Source:* LFS  $t = 1991, \dots, 2002$ , Insee. *Sample:* 15-year-old respondents, observed at  $t$  and  $t + 1$ , who have been living in their neighbourhood for more than one year.

*Note:* The average proportion of peers born in January–May is 42.3% for boys and 42.2% for girls.

# The month of birth as good as random? (2)

Table A3

*Relationships Between an Adolescent's Characteristics and the Distribution of Dates of Birth of Other Adolescents in the Neighbourhood*

Independent variables	Dependent variables:		
	Proportion neighbours born January–May	Proportion neighbours born June–December	Neighbours' average month of Birth
<i>Date of birth (continuous specification)</i>	–	–	0.005 (0.005)
<i>Date of birth (dummies)</i>			
Born January–May	0.008 (0.010)	–0.006 (0.010)	–
Born June–November	0.001 (0.010)	0.001 (0.010)	–
December	Ref.	Ref.	–
Boy	–0.008 (0.005)	0.013 (0.05)	0.001 (0.036)
Non-French	0.002 (0.012)	0.001 (0.012)	–0.007 (0.008)
<i>Father's education</i>			
College grad.	–0.004 (0.009)	0.005 (0.009)	0.009 (0.063)
High-school grad.	0.010 (0.010)	–0.011 (0.011)	–0.051 (0.072)
Vocational	Ref.	Ref.	Ref.
No Dip.	–0.010 (0.009)	0.008 (0.009)	0.022 (0.063)
Missing	–0.003 (0.010)	0.007 (0.010)	0.028 (0.070)
<i>Mother's education</i>			
College grad.	–0.000 (0.009)	0.004 (0.009)	0.009 (0.063)
High-school grad.	0.006 (0.009)	–0.003 (0.010)	–0.025 (0.066)
Vocational	Ref.	Ref.	Ref.
No Dip.	–0.002 (0.009)	–0.006 (0.009)	0.050 (0.059)
Missing	–0.002 (0.009)	0.016 (0.009)	0.077 (0.063)
No. Obs.	13,116	13,116	13,116
R <sup>2</sup>	0.002	0.003	0.001
Fisher (4 dummies father Educ. = 0)	0.93 (0.42)	0.83 (0.47)	0.46 (0.76)
Fisher (4 dummies mother Educ. = 0)	0.17 (0.91)	0.28 (0.83)	0.42 (0.74)

*Source:* LFS  $t = 1991, \dots, 2002$ , Insee. *Sample:* 15-year-old respondents, observed at  $t$  and  $t + 1$ , who have been living in their neighbourhood for more than one year. All regressions include a set of eleven years dummies as additional control variables. Standard deviation in parenthesis.

# 3. Wu-Hausman endogeneity test

- The test is the following: we compare OLS estimation with Instrumental Variable regression. If the parameter estimates are not different than there's no endogeneity problem.
- Simple implementation with augmented regression technique
  - Instead of replacing the endogenous variable with its first stage prediction, we introduce in the first stage residual as supplementary control variable along with the biased variable
  - First stage :  $x_{endo} = a_0 + a_1 \cdot z_{inst} + a_2 \cdot x_2 + u_{prem}$
  - Second stage :  $y = a_{est} + b_{est} \cdot x_{endo} + c_{est} \cdot x_2 + \mathbf{d}_{est} \cdot \mathbf{u}_{prem} + u_{deux}$

# Wu-Hausman Test (2)

- If the first stage residual  $u_{prem}$  is significant in the second stage equation, the suspected endogenous variable was really endogenous, and we had good reason to instrument
- If the residual is not significant, this suspected endogenous was not endogenous.
- It's better to use OLS estimates rather than instrumental variable estimates because OLS are more precise
- Limits: In order to conduct this test, we need a good instrument

# Goux and Maurin: Wu Hausman Test

Call:

```
lm(formula = RET15 ~ VRET15 + S1 + res, data = gm3)
```

residuals:

Min	1Q	Median	3Q	Max
-0.5960	-0.4040	-0.2779	0.5356	0.7521

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.281787	0.042029	6.705	2.06e-11	***
VRET15	0.158611	0.101755	1.559	0.119	
S1	0.113309	0.006237	18.168	< 2e-16	***
<b>res</b>	<b>0.066532</b>	<b>0.102184</b>	<b>0.651</b>	<b>0.515</b>	

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

residual standard error: 0.4818 on 23940 degrees of freedom

Multiple R-squared: 0.03663, Adjusted R-squared: 0.03651

F-statistic: 303.4 on 3 and 23940 DF, p-value: < 2.2e-16

## 4. Sargan's test of instruments joint-validity (or “exogeneity”, or “over-identification”)

- Are instruments correct? Are they truly exogenous, ie non-correlated with  $u$ ?
- Condition: we need to have at least one instrument more than the number of endogenous variable.
- When one variable is endogenous, we need two instruments

# Sargan's Test of instruments joint validity

- We estimate the following second stage augmented regression

$$y = a_{est} + b_{est}x_{endo} + c_{est}x_2 + \mathbf{d}_{est} \cdot \mathbf{u}_{first} + u_{two}$$

- We get the residual  $u_{two}$  and we regress this residual on the instruments  $z_{inst1}$  and  $z_{inst2}$ .

$$u_{two} = f \cdot z_{inst1} + g \cdot z_{inst2} + w \quad (2)$$

- If one of the variables is significant, it means that it is not exogenous: it is correlated to the residual, which goes against the hypotheses.
- A summary of Sargan Test for all exogenous variable is given by the following statistics for the regression (2) :
  - $N \cdot R^2$  that we compare to a Chi2 law with the following degree of freedom (Nb instruments- Nb endogenous variables)
- If this test is significant, instruments are not (all) exogenous

# Limits of Sargan Test

- It's already difficult to find one instrument... finding two is even more difficult.
  - There's some “tips” for obtaining many instruments from one variable like squaring the variable, or cutting the instrument in groups, etc.
- Sargan Test only establishes whether two instruments are correcting a variable the same way
  - A least one instrument should be correct
    - Two bad instruments can pass positively Sargan test ! (Cf. simulation)
  - The compliers (populations reacting to the instrument) should be the same
    - Two good instruments but impacting different compliers may no pass positively Sargan's joint validity test
    - Indeed the IV estimator only estimates Local Average Treatment Effect (LATE) and not the Average Treatment Effect (ATE)
    - Ex: size of a family explained by birth of twins or by the sex ratio of the two first child.

# Goux and Maurin: instruments' joint-validity

Call:

```
lm(formula = et2b$residuals ~ gm2$VJANJUN + gm2$VJULNOV)
```

residuals:

Min	1Q	Median	3Q	Max
-0.6056	-0.4048	-0.2784	0.5354	0.7547

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )
(Intercept)	0.01912	0.01683	1.136	0.256
gm2\$VJANJUN	-0.01669	0.01850	-0.902	0.367
gm2\$VJULNOV	-0.02594	0.01892	-1.371	0.170

residual standard error: 0.4818 on 23941 degrees of freedom

Multiple R-squared: 8.91e-05, Adjusted R-squared: 5.572e-06

F-statistic: 1.067 on 2 and 23941 DF, p-value: 0.3442

# Goux and Maurin: Joint Validity of instruments

- We know the  $R^2=0.0000891$  and the size  $N= 23944$

```
stat<- 0.0000891*23944
```

```
stat
```

```
=> 2.133
```

```
1-pchisq(2.133, df=1)
```

```
=> 0.144
```

The test is not significant. Instruments are not endogenous. They are correct (or at least jointly valid).

## 5. Weakness of instruments

- IV estimator enables to estimate the true parameters when we converge to the infinite.
- On a small sample, there can still be a substantial bias.
- The instrumental variables need to have enough explanatory power on the endogenous variable, otherwise on a finite sample the IV estimator behaves as the OLS estimator but somehow worse (less precise).
- In that last case, we have a **weak instrument** problem.

# Weakness of instruments indicator

- Up to now, there's no “statistical test” in a strict sense, but rules of detection.
- Rule of thumb: ( $F < 10$ )
- If the Fisher statistics of instruments joint nullity in the first stage regression is below 10, then we have weak instruments.

# Weakness of instruments

## F Test

Analysis of Variance Table

Model 1: VRET15 ~ S1

Model 2: VRET15 ~ VJANJUN + VJULNOV + S1

	Res.Df	RSS	Df	Sum of Sq	F	Pr(>F)
1	23942	2677.5				
2	23940	2655.1	2	22.419	<b>101.07</b>	< 2.2e-16 ***

---

Signif. codes: 0 '\*\*\*' 0.001 '\*\*' 0.01 '\*' 0.05 '.' 0.1 ' ' 1

# A famous criticism (Bound, Jaeger, Baker, 1995)

- Columns 3 to 6.  
Angrist and Krueger replication.  
Weak Instruments
- Column 2  
Simpler model with only trimester of birth as instruments

Table 1. Estimated Effect of Completed Years of Education on Men's Log Weekly Earnings  
(standard errors of coefficients in parentheses)

	(1) OLS	(2) IV	(3) OLS	(4) IV	(5) OLS	(6) IV
Coefficient	.063 (.000)	.142 (.033)	.063 (.000)	.081 (.016)	.063 (.000)	.060 (.029)
<i>F</i> (excluded instruments)		13.486		4.747		1.613
Partial <i>R</i> <sup>2</sup> (excluded instruments, ×100)		.012		.043		.014
<i>F</i> (overidentification)		.932		.775		.725
<i>Age Control Variables</i>						
Age, Age <sup>2</sup>	x	x			x	x
9 Year of birth dummies			x	x	x	x
<i>Excluded Instruments</i>						
Quarter of birth		x		x		x
Quarter of birth × year of birth				x		x
Number of excluded instruments		3		30		28

NOTE: Calculated from the 5% Public-Use Sample of the 1980 U.S. Census for men born 1930–1939. Sample size is 329,509. All specifications include Race (1 = black), SMSA (1 = central city), Married (1 = married, living with spouse), and 8 Regional dummies as control variables. *F* (first stage) and partial *R*<sup>2</sup> are for the instruments in the first stage of IV estimation. *F* (overidentification) is that suggested by Basman (1960).

## 6. Average effect or local effect

- OLS measures Average Treatment Effect (ATE), which are eventually biased
- Instrumental variable regression estimates the effect of the treatment for the compliers who react to the instrument.
- Those unbiased effects are not necessary the average treatment effect but only the Local Average Treatment Effect: LATE.
- Ex. Bound & Alii. Effect of one supplementary year of school: +14% in wage.
- But effect of one supplementary year of school maybe stronger around 16 than afterwards.

# The compliers and others (in a dichotomous scenario)

- Compliers: those who react to the instrument. If the instrument assign them to treatment, they take the treatment, they wouldn't otherwise
- Never (/always) takers never (/always) take the treatment regardless the instrument assignation
- Defiers: only take the treatment when they are not assigned to it.
- IV estimate: average estimates for compliers (only)

		Instrument = 0	
		Treat.=0	Treat.=1
Instr.=1	Treat.=0	Never takers	Defiers
	Treat.=1	Compliers	Always takers

# A LATE effect

- IV estimates
  - Estimated on compliers
  - But not on always takers
  - Or never takers

- $LATE = (3+4+6+4+4)/5$   
 $= 4.2$
- $ATE = (3+2+4+3+6+6+4+4+3)/9$   
 $= 3.9$

Observation	$Y_i(0)$	$Y_i(1)$	$Y_i(1) - Y_i(0)$	$D_i$ ( $z=0$ )	$D_i$ ( $z=1$ )	Type
1	4	7	<b>3</b>	0	1	Complier
2	3	5	2	0	0	Never-taker
3	1	5	<b>4</b>	0	1	Complier
4	5	8	3	1	1	Always-taker
5	4	10	<b>6</b>	0	1	Complier
6	2	8	6	0	0	Never-taker
7	6	10	<b>4</b>	0	1	Complier
8	5	9	<b>4</b>	0	1	Complier
9	2	5	3	1	1	Always-taker

# Example in the case of Goux and Maurin

- A bit more difficult because instruments and “treatment” (neighbors repeating grade) are continuous.
  - → Dichotomize
- Compliers: neighborhoods where the share of pupils who repeated a grade goes above median when share of 1<sup>st</sup> semester born moves below 50%
- Never takers: neighborhoods where the share of pupils who repeated a grade remains below median regardless of the month of birth
- Always takers: neighborhoods where the share of pupils remains above median regardless of the month of birth
- Defiers: neighborhoods where the share of pupils who repeated a grade smaller goes below median when share of 1<sup>st</sup> semester born moves above 50%

# 4. Instrumental Variables.

## An assessment

# Finding instrumental variables: that is the question?

- From wild search of instruments
  - (Unspeakable) data mining research of instruments that pass tests
  - Once found -> telling a story more or less convincing why we should use this instrument
  - Ex: Return to education => instrumenting ego's education by parental education
  - Hypothesis: all the effect of parental education on wages go only through child's education.
  - Wild search instruments is disappearing
- Research of “natural experiments”

# Examples of instrumental variables based on natural experiments

- Sex ratio.
  - Random (if there's no gendered abortion)
  - Has an incidence on many possibly endogenous behaviors : Number of children
  - Enables to estimate the effect of the number of children on female activity, divorce, etc.
- Weather
  - Random
  - Has an influence on agricultural output
  - Supply and demand model

# Instrumental variables (examples)

- Date of birth
  - Random assignment during the year (not totally: there's some birth cyclicality).
  - Effect on education and other aspects
- Public policy measures
  - Threshold of activation of a public policy
  - People are more or less randomly around the threshold of activation
  - Distance to the threshold can be used as an instrument
  - Ex : Aurelie Ouss (Maurin, Ouss, 2009), effect of one year sentence reduction on repeating the offense
    - 14 July in France, traditional date of automatic sentence reduction.
    - If the end of the sentence is before July 14th, no automatic sentence reduction.
    - After sentence reduction
  - (official date of exit – July 14th) => instrument for sentence reduction

# Instrumental variables (examples)

- Spatial localization
  - Spatial position is to some extent exogenous.
  - Influence of slavery in Africa in the 17th/18th on interpersonal trust in 2007 (Nunn and Wantchekon 2011)
    - Mechanism: slave trade destroyed interpersonal trust in societies submitted to slavery
    - Inverse causality problem: African groups engaging in slave trade maybe had already very low interpersonal trust.
    - Instrument: Proximity to the seaside as an instrument for slave trade.

# Use in sociology – In progress





- Effect of magazines on the development of anti-slavery groups in the US during the 19th (King, Haveman, 2008)
  - problem: reverse causality. The presence of anti-slavery groups may have sponsored the development of the press
  - Instrument: number of post offices
- Effect of the network position on the probability to get a job in academia. (Godechot, Mariot, 2004)
  - Problem: the network position captures the PhD quality that we don't measure well
  - Instrument: position on the network of other doctors of the same supervisor (social capital exogenous to PhD quality).
  - Limit: match PhD student-director could be quality based

# Use in sociology

- Nationality acquisition on employment. (Fougère & Safi, 2006)
  - Reverse causality problem: employment -> cause of nationality acquisition
  - Instruments: number of foreigners living in the same département in the census, and the number of strangers of the same origin living in the same département in the census.
  - These two variables impact the length of waiting queues for people applying to French citizenship, and therefore the individual probability of acquiring French citizenship between two census.
- Effect of discrimination feeling on satisfaction (Safi, 2010)
  - Plausible reverse causality problem: Happy people don't feel discriminated
  - Instrument: religious membership to minority religions (Judaism or Islam)
  - Hypothesis: it only affects discrimination feeling. No direct effect on satisfaction
  - Limit: we can discuss whether this last hypothesis is a reasonable proxy.

**Table 1. Example IV Studies in Sociology.**

(Felton and Stewart 2024)

Study	Causal structure	Identification assumptions
Kirk (2009)		<p>(1) Post-Katrina release induces moves away from a parolee’s home neighborhood. (2) Post-Katrina release affects recidivism <i>only through</i> residential change and not, e.g., employment or police resources. (3) The timing of release shares no common causes with recidivism. (4) Post-Katrina release <i>never discourages</i> residential change.</p>
Laidley and Conley (2018)		<p>(1) More sunlight causes kids to exercise more. (2) Sunlight affects test scores <i>only through</i> exercise and not, e.g., mood. (3) When person fixed effects are included, within-person sunlight variation shares no common causes with test scores. (4) Sunnier weather <i>never discourages</i> exercise.</p>
Sampson and Winter (2018)		<p>(1) Proximity to a smelting plant increases lead exposure. (2) Proximity affects delinquency <i>only through</i> lead exposure. (3) Proximity shares no common causes—such as neighborhood disadvantage—with delinquency. (4) Moving closer to a smelting plant <i>never</i> causes someone to experience less lead exposure.</p>
Harding et al. (2018)		<p>(1) Judge assignment affects the probability of being incarcerated. (2) Judge assignment affects employment <i>only through</i> incarceration. (3) Judge assignment shares no common causes with future employment. (4) If assigned to a more lenient judge, a defendant will <i>never</i> receive a harsher sentence.</p>

We illustrate each causal structure with directed acyclic graphs (DAGs), where arrows represent causal effects (Pearl, 1995). The instruments are bolded and colored blue, the treatments bolded and green. Red, dashed arrows illustrate potential violations of identification assumptions. The methodological issues in Harding et al. (2018) cannot be encoded in a DAG.

# Instrumental variables: from apology to doubts

- Limits of the technique
  - More complex econometrics
  - Difficult to find
  - “Tip” style of research (“Age of the captain”)
  - Not always truly exogenous
  - Exogeneity difficult (impossible) to fully prove
  - Potentially weak
  - Only estimating local effects
  - Fairly unstable and not very powerful on small samples
- Evolution in economics / social sciences
  - From systematic research of instruments
  - To randomized controlled trials.
    - A treated group
    - A control group
  - If the random assignment is unbiased, we measure directly the treatment effect by a simple mean difference and significance with a simple student T test
- Is there an improvement vis-à-vis a biased but consistent OLS regression?
  - Debatable



# 5. Programs

# With R: feols function in fixest package

```
#installation of fixest package  
install.packages("fixest")  
library("fixest")
```

```
#Syntax  
myreg <- feols(y ~ x2+x3|x_endo~instr1+instr2,data=db)  
summary(myreg)  
etable(myreg)
```

```
#First stage :  
summary(myreg,stage=1)
```

# Feols

```
> mm2 <-feols(RET15~S1|VRET15~VJANJUN +VJULNOV,data=gg)
```

```
> summary(mm2)
```

```
TSLS estimation - Dep. Var.: RET15
```

```
Endo.      : VRET15
```

```
Instr.     : VJANJUN, VJULNOV
```

```
Second stage: Dep. Var.: RET15
```

```
Observations: 23,944
```

```
Standard-errors: IID
```

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.281787	0.042072	6.69772	2.1639e-11	***
fit_VRET15	0.158611	0.101860	1.55714	1.1945e-01	
S1	0.113309	0.006243	18.14963	< 2.2e-16	***

```
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
RMSE: 0.48226  Adj. R2: 0.034514
```

```
F-test (1st stage), VRET15: stat = 101.1      , p < 2.2e-16 , on 2 and 23,940  
DoF.
```

```
Wu-Hausman: stat = 0.423936, p = 0.514986, on 1 and 23,940  
DoF.
```

```
Sargan: stat = 2.12916 , p = 0.14452 , on 1 DoF.
```

# Feols. 1<sup>st</sup> stage

```
> summary(mm2, stage=1)
```

```
TSLS estimation - Dep. Var.: VRET15
```

```
Endo.      : VRET15
```

```
Instr.     : VJANJUN, VJULNOV
```

```
First stage: Dep. Var.: VRET15
```

```
Observations: 23,944
```

```
Standard-errors: IID
```

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.509927	0.011821	43.136295	< 2.2e-16	***
VJANJUN	-0.142995	0.012790	-11.180316	< 2.2e-16	***
VJULNOV	-0.064008	0.013076	-4.894931	9.898e-07	***
S1	-0.002933	0.004306	-0.681125	4.958e-01	

```
---
```

```
Signif. codes:  0 '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
```

```
RMSE: 0.332995  Adj. R2: 0.008269
```

```
F-test (1st stage): stat = 101.1, p < 2.2e-16, on 2 and 23,940 DoF.
```

# With R : ivreg function in AER package

```
#installation of AER package  
install.packages("AER")  
library("AER")
```

```
#Syntax  
myreg<-ivreg(y ~ x_endo+x2+x3|instr+x2+x3,data=db)  
summary(myreg)
```

```
#How to have all tests  
summary(myreg,diagnostics=TRUE)
```

```
#Limit: does not print first stage regression... -> to  
estimate separately with lm
```

# ivreg with diagnostics

Call:

```
ivreg(formula = RET15 ~ VRET15 + S1 | VJANJUN + VJULNOV + S1,  
      data = gm2)
```

residuals:

Min	1Q	Median	3Q	Max
-0.5537	-0.3951	-0.2976	0.5520	0.7182

Coefficients:

	Estimate	Std. Error	t value	Pr(> t )	
(Intercept)	0.281787	0.042072	6.698	2.16e-11	***
VRET15	0.158611	0.101860	1.557	0.119	
S1	0.113309	0.006243	18.150	< 2e-16	***

Diagnostic tests:

	df1	df2	statistic	p-value	
Weak instruments	2	23940	101.071	<2e-16	***
Wu-Hausman	1	23940	0.424	0.515	
Sargan	1	NA	2.129	0.145	

# With R : systemfit

```
#installation of package systemfit
install.packages("systemfit")
library("systemfit")

#Syntaxe
first_st <- x_endo ~ instr+x2+x3
second_st <- y ~ x_endo+x2+x3
system <- list( first_st, second_st)
inst <- ~ instr+x2+x3
fit2sls <- systemfit( system, "2SLS",inst, data=db)
summary(fit2sls)
```

# With Stata

- Ivregress & ivprobit  
`ivregress 2sls y x2 x3 (x_endo=instr1 instr2)`  
`ivprobit y x2 x3 (x_endo=instr1 instr2)`  
`ivregress 2sls y x2 x3 (x_endo1 x_endo2=instr1 instr2)`
- First stage regression  
`ivregress 2sls y x2 x3 (x_endo=instr1 instr2), first`
- Endogeneity test  
`estat endogenous`
- Overidentification test  
`estat overid`
- Detection of weak instruments  
`estat firststage`

# With SAS

```
proc syslin 2S1S data=mabase FIRST;  
model y = x_endo x2 x3 /overid ;  
endogenous y x_endo;  
instruments z1 z2 x2 x3 ;  
run;
```

# SPSS

- For SPSS users : 2SLS
  - In script mode :  
`2sls y with x w`  
`/ instruments z w`  
`/ constant.`
  - With Menus
    - Analyze → Regression → Two-Stage Least Squares
    - DEPENDENT, EXPLANATORY, and INSTRUMENTAL

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